#### Executive Director / CFO Report

#### August 20, 2025

#### **Safety and Training**

The Sanitary District Employees have worked 2582 days without a lost-time accident and 509 days since the last recordable injury.

#### **Anniversary, Awards and Recognitions**

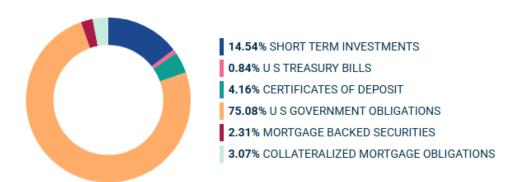
Steve Smith	18 Years
Samual Mattox	14 Years
David Cunningham	5 Years
Christina White	3 Years
Lance Smith	3 Years

#### **Labor Management**

No meeting was held this month.

#### **Investment Summary**

#### ASSET ALLOCATION



INVESTMENT SUMMARY

\$59,608,896.15

Total Market Value

-\$15,987<sup>.17</sup>

Year to Date Long Term Gain/Loss

**Joint With Institution** 

Investment Authority

\$59,694,366<sup>.68</sup>

Total Cost

\$**n**.00

Year to Date Short Term Gain/Loss

Income - 0 Eq 100 Fi
Investment Objective

investment objecti

#### Financial Summary as of 7/31/25

- Cash balances, all funds \$ 38,789,662.52
- Investment balances, all funds \$ 64,694,366.68
- Operation revenue is more than expense by \$ 4,580,722.74 and total revenue is more than expenses from all sources by \$ 1,886,893.42

#### 2024-2025 Audit

The audit work continues. All outstanding questions have been answered and documents have been submitted.

#### 2025-2026 Performance Benchmarks

We are in the process of working out final changes to the Benchmarks and plan on presenting them to the Board for concurrence.

#### **Alternative Energy Tax Credits**

Discussions with Tri-Merit have progressed. Tri-Merit has evaluated both our Geothermal and Solar projects and estimate a credit range of:\$3,680,000 to \$4,430,000

Solar: \$2,630,000 to \$3,090,000 Geothermal: \$1,050,000 to \$1,340,000

Based on Tri-merit's experience with other sanitary districts we are recommending engaging them as our tax consultant.

#### **Marketing and Public Relations**

The second quarter marketing report and awareness survey report are attached to this report.

The awareness survey was broken into two parts 1) those who took the original survey and were sent three direct requests to fill out the survey again and 2) those who found the survey through social media ads.

Some of the key takeaways from the awareness survey are that:

Overall, 2025 responses were more positive, with fewer improvement requests and more commendations.

Both surveys show moderate familiarity (60-70%) — residents know that SDD exists but lack detailed knowledge of programs.

Strong adoption of core pollution prevention behaviors (avoiding fats, oils, medications) but gaps persist around fertilizer and eco-product use.

#### **Board Room Furniture**

Paul Downs Cabinetmakers a custom conference table manufacturer has been contacted about designing and building the Board Room furniture. We are looking at a modular system that can be used in three 3 different configurations: board meeting, contractor meeting and training. The individual sections would lock together and distribute power to outlets throughout the tables. The company is working on developing a proposal. The pictures show the style we are discussing. The materials we would use would most likely be simpler and the setup would be smaller. The tables will most likely be sent directly to the District and assembled by our staff.



Please forward any questions or comments to:

Kent D Newton – PH. 422-6931 (X-213) kentn@sddcleanwater.org

#### SANITARY DISTRICT OF DECATUR PRELIMINARY BALANCE SHEET For the Period Ending July 31, 2025

		FUND 10	FUND 20 CAPITAL	FUND 25	FUND 28	FUND 30	FUND 40	FUND 50	FUND 55	FUND 60	FUND 70	FUND 75	
ACCOUNT	DESCRIPTION	GENERAL	CONTINGENCY	PUBLIC BENEFIT	ANNEXATION	BOND FUND	REPLACEMENT	DEBT SERVICE	CONSTRUCTION	COMPLIANCE	IMRF	WATER QUALITY	TOTAL
												-	
ASSETS													
100000	CASH												
100010	PETTY CASH	100.00	=										100.00
100030 100041	GENERAL ACCOUNT SDD RETAINAGE ACCOUNT	565,444.14	516,094.11	1,010,423.33	180,281.96	(1,444,604.75)	1,561,385.28	(2,551,914.48)	(16,940.42)	6,623,313.21	698,919.83	199,267.41	7,341,669.62 116.143.89
100041	HICKORY POINT BANK MM	116,143.89 8,213,171.18	20,003.25		6,739.87	223,450.02	149,256.47	7,770.32		25,281.35			8,645,672.46
100045	BUSEY SECTION 125 ACCOUNT	10,431.98	20,003.25		0,739.67	223,450.02	149,256.47	7,770.32		25,261.55			10,431.98
100045	HICKORY POINT BANK CD	(243,959.39)	20,535.80		6,890.77		163,464.07	11,353.59		41,715.16			10,431.96
100040	ILLINOIS TRUST MM	17,541,677.16	109,617.22		36,243.83		881,507.11	52,760.88		208,133.01			18,829,939.21
100051	ILLINOIS TRUST TERM	5,000,000.00	100,017.22		00,240.00		001,007.11	02,700.00		200,100.01			5,000,000.00
100052	HICKORY POINT DEBT SERVICE ESCROW	0,000,000.00				3,845,705.36							3,845,705.36
100100	INVESTMENTS	(4,408,641.18)	5,245,934.92	219,181.66	1,727,143.88	-,,	44,543,193.57	5,773,125.77		6,713,048.48	(117,968.72)	(651.70)	59,694,366.68
100210	GENERAL ACCOUNTS RECEIVABLE	3,308,224.57	., ., .	, , , , , ,	, , ,		, , , , , , , ,	., .,			, , , , ,	(******)	3,308,224.57
100400	PREPAID EXPENSES	1,055.80											1,055.80
TOTAL ASSET	rs	30,103,648.15	5,912,185.30	1,229,604.99	1,957,300.31	2,624,550.63	47,298,806.50	3,293,096.08	(16,940.42)	13,611,491.21	580,951.11	198,615.71	106,793,309.57
LIABILITIES													
200626	FLEX PAYABLE	333.77											333.77
200700	DUE TO CITY	801,484.25											801,484.25
200720	DUE TO CONTRACTOR-LAND APP	116,143.89											116,143.89
200730	RETAINAGE PAYABLE					603,387.20	155,390.45						758,777.65
TOTAL LIABII	LITIES	917,961.91				603,387.20	155,390.45						1,676,739.56
FUND BALAN	ICES												
300900	FUND BALANCE	22,316,495.71	6,379,794.79	885,351.51	1,807,921.31		45,378,083.15	2,439,980.26	(2.92)	10,070,921.70	513,946.44		89,792,491.95
310900	FUND BALANCE - ILL LOAN CONST	,,	-,,	,	_,,		,,,	0.76	(==)	,,	,-		0.76
TOTAL FUND	-	22,316,495.71	6,379,794.79	885,351.51	1,807,921.31		45,378,083.15	2,439,981.02	(2.92)	10,070,921.70	513,946.44		89,792,492.71
Beginning Fu	nd Balance	25,368,850.00	5,835,117.06	1,096,838.17	1,931,785.93	4,213,705.05	48,263,134.92	2,537,114.99	(16,940.42)	13,484,716.00	515,354.89	-	103,229,676.59
	ues Vs Expenditures	3,816,836.24	77,068.24	132,766.82	25,514.38	(2,192,541.62)	(1,119,718.87)	755,981.09		126,775.21	65,596.22	198,615.71	1,886,893.42
Ending Fund	Balance	29,185,686.24	5,912,185.30	1,229,604.99	1,957,300.31	2,021,163.43	47,143,416.05	3,293,096.08	(16,940.42)	13,611,491.21	580,951.11	198,615.71	105,116,570.01
TOTAL LIABII	LITIES & FUND BALANCE	30,103,648.15	5,912,185.30	1,229,604.99	1,957,300.31	2,624,550.63	47,298,806.50	3,293,096.08	(16,940.42)	13,611,491.21	580,951.11	198,615.71	106,793,309.57

#### STATE REPLACEMENT TAX FISCAL YEAR 2025-2026 7/31/2025

Date	Amount Received	IMRF		ıblic Benefit	W	ater Quality	General
5/8/25	\$ 125,923.34	\$ 9,005.24	\$	28,082.13	\$	651.70	\$ 88,184.27
7/9/25	90,780.55						90,780.55
							-
							-
							-
							-
							-
							-
Total	\$ 216,703.89	\$ 9,005.24	\$	28,082.13	\$	651.70	\$ 178,964.82

70-00.00-402011 25-00.00-402011 75-00.00-402011 10-00.00-402011

#### MACON COUNTY TAX FISCAL YEAR 2025-2026 7/31/2025

Date	Am	ount Received	Debt Service	IMRF	Pι	ublic Benefit	W	ater Quality	General
7/14/25	\$	2,244,357.77	\$ 1,416,514.61	\$ 56,590.98	\$	308,500.87	\$	197,964.01	\$ 264,787.30
		•							·
Total	\$	2,244,357.77	\$ 1,416,514.61	\$ 56,590.98	\$	308,500.87	\$	197,964.01	\$ 264,787.30

50-00.00-402001 70-00.00-402001 25-00.00-402001 75-00.00-402001 10-00.00-402001

#### SANITARY DISTRICT OF DECATUR CASH & INVESTMENTS

#### 7/31/2025

#### CASH

							TOTAL	PERIODIC	ANNUAL	
ACCOUNT	OPENING	AMOUNT	FY26 BEGINNING	FY26 INTEREST	DEPOSITS	CURRENT	INTEREST SINCE	PERCENT	PERCENT	
TYPE	DATE	PURCHASED	BALANCE	RECEIVED	(WITHDRAWALS)	BALANCE	PURCHASE	RATE	RATE	ACCOUNT NAME
Money Mrkt	3/29/2019	\$ 3,752,792.64	\$ 8,504,752.45	\$ 70,257.33	\$ 70,662.68	\$ 8,645,672.46	\$ 261,238.73	0.2760%	3.31%	Hickory Point MM
Cash	NA	NA	4,826,319.20	46,610.90	2,468,739.52	7,341,669.62	NA	0.2231%	2.68%	General Account
Cash	10/24/2024	NA	6,867,827.41	61,540.63	(3,083,662.68)	3,845,705.36	\$ 240,155.38	0.4363%	5.24%	Hickory Point Debt Service Escrow
Total		\$ 3,752,792.64	\$ 20,198,899.06	\$ 178,408.86	\$ (544,260.48)	\$ 19,833,047.44	\$ 501,394.11			

#### INVESTMENTS

DUE DATE	PURCHASE DATE	AMOUNT PURCHASED	FY26 BEGINNING BALANCE	FY26 INTEREST RECEIVED	TRANSFERS	CURRENT BALANCE	TOTAL INTEREST SINCE PURCHASE	PERIODIC PERCENT RATE		PURCHASED FROM
-	1/31/2020	-	13,145,143.35	197,552.02	5,487,243.84	18,829,939.21	1,342,695.37	0.3643%	4.37%	Illinois Trust
5/6/2025	6/12/2024	5,000,000.00	5,000,000.00	230,947.95	(5,230,947.95)	-	230,947.95		4.62%	Illinois Trust
6/11/2025	6/12/2024	5,000,000.00	5,000,000.00	256,295.89	(5,256,295.89)	-	256,295.89		5.14%	Illinois Trust
9/5/2025	6/11/2025	5,000,000.00	-	-	=	5,000,000.00	-		4.26%	Illinois Trust
Total		\$ 15,000,000.00	\$ 23,145,143.35	\$ 684,795.86	\$ (5,000,000.00)	\$ 23,829,939.21	\$ 1,829,939.21			

						(Premium) /		Unrealized	Est Annual
Description	Rate	Maturity	Price	Units	Tax Cost	Discount	Market Value	G/L	Income
BMW BK	4.65%	6/23/2026	100.32	245,000	245,000	0	245,789	789	11,393
CAPITAL ONE	4.70%	6/22/2026	100.36	245,000	245,000	0	245,889	889	11,515
CITY NATL BK LOS ANGELES CALIF	4.90%	11/24/2025	100.17	250,000	250,313	(313)	250,430	118	12,250
DISCOVER BK	4.70%	6/23/2026	100.39	245,000	245,000	0	245,956	956	11,515
FEDERAL FARM CREDIT BANK	1.04%	7/8/2030	87.47	500,000	427,044	72,956	437,325	10,281	5,200
FEDERAL FARM CREDIT BANK	1.22%	5/5/2028	93.28	502,000	459,161	42,839	468,241	9,080	6,124
FEDERAL FARM CREDIT BANK	1.24%	9/3/2030	87.32	265,000	225,642	39,358	231,385	5,743	3,286
FEDERAL FARM CREDIT BANK	2.06%	12/18/2029	92.59	535,000	503,537	31,463	495,340	(8,196)	11,021
FEDERAL FARM CREDIT BANK	2.12%	2/5/2030	92.36	550,000	496,918	53,082	507,986	11,068	11,660
FEDERAL FARM CREDIT BANK	4.00%	4/20/2033	97.96	550,000	503,421	46,579	538,786	35,365	22,000
FEDERAL FARM CREDIT BANK	4.25%	8/7/2028	101.27	260,000	266,308	(6,308)	263,289	(3,019)	11,050
FEDERAL FARM CREDIT BANK	4.38%	3/10/2028	101.56	500,000	501,231	(1,231)	507,800	6,569	21,875
FEDERAL FARM CREDIT BANK	4.63%	11/13/2028	102.43	475,000	492,355	(17,355)	486,552	(5,803)	21,969
FEDERAL FARM CREDIT BANKS	0.52%	10/21/2025	99.16	255,000	250,510	4,490	252,868	2,358	1,326
FEDERAL FARM CREDIT BANKS	1.30%	9/20/2028	92.63	560,000	506,870	53,130	518,706	11,836	7,280
FEDERAL FARM CREDIT BANKS	1.59%	6/14/2029	91.87	555,000	501,701	53,299	509,879	8,178	8,825
FEDERAL FARM CREDIT BANKS	1.70%	8/16/2030	90.04	555,000	484,429	70,571	499,694	15,265	9,435
FEDERAL FARM CREDIT BANKS	1.74%	6/3/2030	89.86	570,000	505,070	64,930	512,208	7,138	9,918
FEDERAL FARM CREDIT BANKS	3.10%	2/17/2032	93.68	580,000	506,058	73,942	543,315	37,257	17,980
FEDERAL FARM CREDIT BANKS	3.25%	7/28/2032	93.84	580,000	509,858	70,142	544,284	34,426	18,850
FEDERAL FARM CREDIT BANKS	4.13%	1/11/2029	100.91	258,000	257,690	310	260,345	2,655	10,643
FEDERAL FARM CREDIT BANKS	4.50%	2/6/2026	100.18	495,000	496,436	(1,436)	495,911	(525)	22,275
FEDERAL FARM CREDIT BANKS	5.40%	4/13/2026	100.88	240,000	243,093	(3,093)	242,100	(993)	12,960
FEDERAL HOME LOAN BANK	2.18%	11/6/2029	93.38	485,000	432,564	52,436	452,878	20,315	10,573
FEDERAL HOME LOAN BANKS	0.50%	1/26/2026	98.27	510,000	501,053	8,947	501,157	104	2,550
FEDERAL HOME LOAN BANKS	0.55%	2/12/2026	98.13	515,000	499,143	15,857	505,375	6,232	2,833
FEDERAL HOME LOAN BANKS	0.55%	10/29/2025	99.09	1,015,000	1,000,029	14,971	1,005,784	5,755	5,583
FEDERAL HOME LOAN BANKS	0.63%	2/24/2026	98.13	515,000	499,035	15,965	505,344	6,309	3,219
FEDERAL HOME LOAN BANKS	0.95%	12/30/2025	98.65	510,000	502,060	7,940	503,105	1,044	4,845
FEDERAL HOME LOAN BANKS	1.00%	3/23/2026	98.08	1,535,625	1,497,388	38,237	1,506,187	8,799	15,356
FEDERAL HOME LOAN BANKS	1.02%	4/26/2029	90.19	500,000	432,034	67,966	450,965	18,931	5,100
FEDERAL HOME LOAN BANKS	1.19%	10/1/2030	86.96	600,000	501,429	98,571	521,730	20,301	7,140

						(Premium) /		Unrealized	Est Annual
Description	Rate	Maturity	Price	Units	Tax Cost	Discount	Market Value	G/L	Income
FEDERAL HOME LOAN BANKS	1.60%	2/25/2033	82.24	196,000	156,545	39,455	161,198	4,653	3,136
FEDERAL HOME LOAN BANKS	4.50%	3/9/2029	102.50	250,000	253,061	(3,061)	256,238	3,177	11,250
FEDERAL HOME LOAN BANKS	4.88%	9/12/2031	104.03	500,000	490,128	9,872	520,130	30,002	24,375
FEDERAL HOME LOAN BANKS CONS BD	3.50%	9/14/2029	98.65	500,000	484,909	15,091	493,245	8,336	17,500
FEDERAL HOME LOAN MORTGAGE CORP	0.60%	10/15/2025	99.25	510,000	501,261	8,739	506,195	4,935	3,060
FEDERAL HOME LOAN MORTGAGE CORP	0.63%	12/17/2025	98.67	510,000	501,277	8,723	503,222	1,945	3,188
FEDERAL HOME LOAN MORTGAGE CORP	0.65%	10/27/2025	99.14	255,000	250,678	4,322	252,815	2,137	1,658
FEDERAL HOME LOAN MTG CORP	1.50%	2/25/2051	83.10	1,119,558	1,126,692	(7,135)	930,313	(196,379)	16,793
FEDERAL HOME LOAN MTG CORP	1.50%	9/1/2036	88.49	962,760	972,836	(10,075)	851,995	(120,841)	14,441
FEDERAL NATIONAL MTG ASSN	0.65%	12/10/2025	98.75	255,000	250,667	4,333	251,810	1,143	1,658
FEDERAL NATL MTG ASSN	0.63%	11/25/2025	98.86	765,000	751,742	13,259	756,271	4,530	4,781
FEDERAL NATL MTG ASSN	2.50%	7/1/2036	93.04	567,132	592,742	(25,610)	527,643	(65,099)	14,178
FIRST BANK OF THE LAKE	4.25%	1/26/2026	99.98	250,000	250,000	0	249,958	(43)	10,625
GEORGIA BANKING COMPANY	4.95%	3/27/2026	100.37	245,000	245,000	0	245,907	907	12,128
GOLDMAN SACHS FINANCIAL SQUARE TREASURY									
SOLUTIONS INSTITUTIONAL CLASS	4.12%		100.00	8,668,911	8,668,911	0	8,668,911	0	357,159
GOVERNMENT NATL MTG ASSN	1.75%	9/20/2051	88.05	1,019,160	1,036,677	(17,517)	897,408	(139,269)	17,835
SAFRA NATL BANK NEW YORK	4.15%	6/22/2026	99.92	250,000	250,000	0	249,808	(193)	10,375
SOFI BANK, NATIONAL ASSOCIATION	4.30%	02/02/2026	100.01	250,000	250,000	0	250,025	25	10750
UBS BANK USA	4.65%	6/22/2026	100.36	245,000	245,000	0	245,889	889	11,393
UNITED STATES TREASURY	1.63%	8/15/2029	92.38	544,000	502,139	41,861	502,542	403	8,840
UNITED STATES TREASURY 1.75% NTS	1.75%	1/31/2029	93.69	485,000	448,716	36,284	454,387	5,671	8,488
UNITED STATES TREASURY	3.50%	9/15/2025	99.93	675,000	672,497	2,503	674,514	2,017	23,625
UNITED STATES TREASURY BDS	5.25%	11/15/2028	104.72	150,000	170,008	(20,008)	157,085	(12,923)	7,875
UNITED STATES TREASURY BDS	6.25%	5/15/2030	110.74	150,000	184,256	(34,256)	166,107	(18,149)	9,375
UNITED STATES TREASURY BILL	0.00%	11/12/2025	98.83	507,000	500,218	6,782	501,083	866	-
UNITED STATES TREASURY NOTE	0.38%	11/30/2025	98.76	150,000	148,532	1,468	148,145	(388)	563
UNITED STATES TREASURY NOTE	2.63%	1/31/2026	99.22	1,310,000	1,299,895	10,105	1,299,782	(113)	34,388
UNITED STATES TREASURY NOTE	2.88%	5/15/2028	97.90	150,000	156,881	(6,881)	146,847	(10,034)	4,313
UNITED STATES TREASURY NOTES (B-2031)	1.13%	2/15/2031	86.83	925,000	902,591	22,409	803,159	(99,432)	10,406
UNITED STATES TREASURY NOTES	2.13%	5/31/2026	98.46	150,000	151,861	(1,861)	147,689	(4,172)	3,188
UNITED STATES TREASURY NOTES	0.50%	5/31/2027	94.38	150,000	148,125	1,875	141,563	(6,563)	750

						(Premium) /		Unrealized	Est Annual
Description	Rate	Maturity	Price	Units	Tax Cost	Discount	Market Value	G/L	Income
UNITED STATES TREASURY NOTE	0.50%	10/31/2027	93.21	1,350,000	1,240,341	109,659	1,258,295	17,954	6,750
UNITED STATES TREASURY NOTES	0.63%	3/31/2027	95.01	225,000	210,371	14,629	213,768	3,397	1,406
UNITED STATES TREASURY NOTES	0.63%	12/31/2027	93.02	120,000	109,594	10,406	111,619	2,025	750
UNITED STATES TREASURY NOTE	0.75%	1/31/2028	93.08	725,000	670,525	54,475	674,845	4,320	5,438
UNITED STATES TREASURY NOTES	1.00%	7/31/2028	92.49	725,000	665,742	59,258	670,538	4,796	7,250
UNITED STATES TREASURY NOTES	1.13%	10/31/2026	96.68	1,365,000	1,306,954	58,046	1,319,682	12,728	15,356
UNITED STATES TREASURY NOTES	1.25%	3/31/2028	93.92	225,000	207,762	17,238	211,316	3,554	2,813
UNITED STATES TREASURY NOTES	1.25%	4/30/2028	93.74	710,000	656,679	53,321	665,568	8,889	8,875
UNITED STATES TREASURY NOTES	1.38%	10/31/2028	93.01	715,000	656,248	58,752	665,007	8,759	9,831
UNITED STATES TREASURY NOTES	1.38%	12/31/2028	92.67	556,000	507,027	48,973	515,234	8,207	7,645
UNITED STATES TREASURY NOTES	1.50%	1/31/2027	96.68	1,365,000	1,314,980	50,020	1,319,737	4,757	20,475
UNITED STATES TREASURY NOTES	1.50%	8/15/2026	97.55	215,000	206,818	8,182	209,733	2,915	3,225
UNITED STATES TREASURY NOTES	1.75%	12/31/2026	97.18	120,000	115,493	4,507	116,621	1,128	2,100
UNITED STATES TREASURY NOTES	1.88%	7/31/2026	98.00	1,335,000	1,306,314	28,686	1,308,233	1,919	25,031
UNITED STATES TREASURY NOTES	2.00%	11/15/2026	97.68	150,000	152,242	(2,242)	146,514	(5,728)	3,000
UNITED STATES TREASURY NOTES	2.38%	4/30/2026	98.76	1,310,000	1,287,624	22,376	1,293,704	6,080	31,113
UNITED STATES TREASURY NOTES	2.38%	5/15/2029	95.33	150,000	155,267	(5,267)	142,992	(12,275)	3,563
UNITED STATES TREASURY NOTES	2.50%	2/28/2026	99.04	120,000	117,612	2,388	118,843	1,232	3,000
UNITED STATES TREASURY NOTES	2.63%	2/15/2029	96.48	665,000	634,072	30,928	641,619	7,547	17,456
UNITED STATES TREASURY NOTES	2.63%	12/31/2025	99.36	650,000	645,001	4,999	645,808	806	17,063
UNITED STATES TREASURY NOTES	2.75%	4/30/2027	98.34	1,310,000	1,278,937	31,063	1,288,202	9,265	36,025
UNITED STATES TREASURY NOTES	2.75%	5/31/2029	96.60	529,000	502,198	26,802	511,003	8,806	14,548
UNITED STATES TREASURY NOTES	2.75%	7/31/2027	98.17	1,315,000	1,284,743	30,257	1,290,909	6,166	36,163
UNITED STATES TREASURY NOTES	2.88%	4/30/2029	97.12	655,000	630,792	24,208	636,116	5,324	18,831
UNITED STATES TREASURY NOTES	2.88%	8/15/2028	97.69	265,000	249,716	15,284	258,873	9,158	7,619
UNITED STATES TREASURY NOTES	3.13%	8/31/2027	98.87	205,000	200,574	4,426	202,677	2,103	6,406
UNITED STATES TREASURY NOTES	3.25%	6/30/2027	99.16	1,000,000	982,974	17,026	991,600	8,626	32,500
UNITED STATES TREASURY NOTES	3.50%	2/15/2033	96.61	550,000	498,560	51,440	531,372	32,811	19,250
UNITED STATES TREASURY NOTES	3.88%	8/15/2033	98.65	540,000	501,166	38,834	532,721	31,554	20,925
UNITED STATES TREASURY NOTES	4.00%	2/29/2028	100.79	250,000	245,267	4,733	251,983	6,716	10,000
UNITED STATES TREASURY NOTES	4.00%	6/30/2028	100.91	250,000	245,449	4,551	252,265	6,816	10,000
UNITED STATES TREASURY NOTES	4.00%	10/31/2029	101.02	625,000	629,538	(4,538)	631,394	1,856	25,000

						(Premium) /		Unrealized	Est Annual
Description	Rate	Maturity	Price	Units	Tax Cost	Discount	Market Value	G/L	Income
UNITED STATES TREASURY NOTES	4.13%	11/15/2032	100.82	525,000	498,466	26,534	529,284	30,818	21,656
UNITED STATES TREASURY NOTES	4.63%	9/30/2028	102.78	120,000	121,357	(1,357)	123,337	1,980	5,550
UNITED STATES TREASURY NOTES	0.88%	11/15/2030	86.13	150,000	143,933	6,067	129,194	(14,740)	1,313
UNITED STATES TREASURY NTS	1.63%	5/15/2031	88.50	625,000	519,507	105,493	553,100	33,593	10,156
UNITED STATES TREASURY NTS	1.75%	11/15/2029	92.37	150,000	151,530	(1,530)	138,557	(12,974)	2,625
UNITED STATES TREASURY NTS	2.00%	8/15/2025	99.93	250,000	248,133	1,867	249,813	1,679	5,000
UNITED STATES TREASURY NTS	2.25%	11/15/2027	96.87	150,000	153,777	(3,777)	145,307	(8,470)	3,375
UNITED STATES TREASURY NTS	2.63%	7/31/2029	95.98	670,000	639,862	30,138	643,093	3,231	17,588
WELLS FARGO AND CO	4.25%	4/29/2026	99.98	250,000	250,000		249,945	(55)	10625
AVERAGE or TOTAL FOR ALL ASSETS	2.51%	3.33	96.53	61,550,146	59,444,367	2,105,780	59,358,951	(85,416)	1,492,305

#### REVENUE AND EXPENDITURE REPORT FOR SANITARY DISTRICT OF DECATUR

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		O TIDOGI ICGI	VED DATANCE	_		3 CM T1/T M1/	VED DATAMOR
		ACTIVITY FOR	YTD BALANCE	2025 26	0 DDGE	ACTIVITY FOR	YTD BALANCE
ACCOUNT	DESCRIPTION	MONTH 07/31/25 INCR (DECR)	07/31/2025 NORM (ABNORM)	2025-26 AMENDED BUDGET	% BDGT USED	MONTH 07/31/24 INCR (DECR)	07/31/2024 NORM (ABNORM)
Revenues							
TAXES	DD 0 DD 0 DD 0 V	0.044.057.77	0 044 055 55	4 245 050 00	F1 6F	0 040 017 07	0 040 047 07
402001	PROPERTY TAX REPLACEMENT TAX	2,244,357.77 90,780.55	2,244,357.77 216,703.89	4,345,250.00 487,650.00	51.65	2,348,317.07 132,962.01	2,348,317.07
402011	REPLACEMENT TAX				44.44		281,562.94
TAXES		2,335,138.32	2,461,061.66	4,832,900.00	50.92	2,481,279.08	2,629,880.01
USER FEES							
402002	PENALTIES	306,000.00	494,000.00	30,000.00	1,646.67	17,000.00	22,000.00
402003	INDUSTRIAL USER CHARGE	1,404,041.89	4,297,212.55	16,382,300.00	26.23	1,380,240.41	4,093,394.29
402005	USER CHARGE	545,784.31	1,374,233.54	5,566,450.00	24.69	511,243.67	1,280,129.34
USER FEES		2,255,826.20	6,165,446.09	21,978,750.00	28.05	1,908,484.08	5,395,523.63
OTHER REVENUE							
402007	GRANT INCOME	0.00	8,969.00	0.00	100.00	8,723.00	8,723.00
402015	OPERATIONS OF PUMP STATION	0.00	34,767.46	144,600.00	24.04	0.00	34,442.59
402019	INTEREST INCOME	332,733.85	1,375,078.59	3,173,500.00	43.33	316,882.12	657,711.86
402020	ANNEXATION INCOME	0.00	0.00	2,000.00	0.00	15,360.00	15,360.00
402025	OTHER INCOME	22,472.55	84,436.66	153,000.00	55.19	25,864.47	91,883.09
402027	WASTE HAULER MANIFEST INCOME	10,236.20	27,691.19	88,000.00	31.47	6,582.86	54,280.84
402028	SEWER PERMIT INCOME	10,577.60	36,848.00	145,000.00	25.41	11,810.60	34,785.40
412259	ARGENTA	0.00	0.00	210,300.00	0.00	0.00	0.00
412260	OREANA	68,901.71	68,901.71	137,800.00	50.00	68,901.71	68,901.71
OTHER REVENUE		444,921.91	1,636,692.61	4,054,200.00	40.37	454,124.76	966,088.49
TRANSFER IN							
402030	INTERFUND TRANSFER	0.00	0.00	527,000.00	0.00	0.00	0.00
499999	PRIOR YEAR PROCEEDS	0.00	0.00	34,444,150.00	0.00	0.00	0.00
TRANSFER IN		0.00	0.00	34,971,150.00	0.00	0.00	0.00
NON OPERATING RE	VENUE						
402026	INVESTMENTS GAIN/LOSS	1,289.58	1,180.28	0.00	100.00	(629.47)	(2,105.49)
412181	STATE OF ILLINOIS - E SIDE REHAB	0.00	0.00	4,075,000.00	0.00	0.00	0.00
NON OPERATING RE	VENUE	1,289.58	1,180.28	4,075,000.00	0.03	(629.47)	(2,105.49)
TOTAL REVENUES		5,037,176.01	10,264,380.64	69,912,000.00	14.68	4,843,258.45	8,989,386.64
Expenditures							
PERSONNEL							
501010	CALADIEC	121 211 00	1,140,365.82	4 654 200 00	24.50	422,476.03	1,188,857.64
501010	SALARIES OVERTIME	431,341.90 9,813.77	30,701.78	4,654,200.00 110,800.00	27.71	15,593.68	29,453.08
501020	ON-CALL	0.00	0.00	62,700.00	0.00	0.00	0.00
501023	FICA	25 <b>,</b> 927.77	68,402.19	296,200.00	23.09	25,751.71	71,314.28
501040	IMRF	9,768.03	26,137.68	141,000.00	18.54	3,617.97	10,255.44
501050	HEALTH - MEDICAL - LIFE	63,621.14	200,505.88	1,044,500.00	19.20	64,818.93	204,014.91
501070	PHY EXAM-PRE EMPLOY-DRUG TEST	966.56	1,383.31	10,000.00	13.83	0.00	393.75
501080	WORKERS COMPENSATION INSURANCE	6,239.00	18,717.00	81,000.00	23.11	6,216.00	18,648.00
501090	UNEMPLOYMENT PAYMENT	0.00	0.00	1,000.00	0.00	0.00	0.00
501100	POST EMPLOYMENT HEALTH PLAN	5,700.00	17,000.00	73,200.00	23.22	5,600.00	16,900.00
501113	MEDICARE	6,063.76	15,997.24	71,000.00	22.53	6,022.57	16,678.37
507010	IMRF - DISTRICT	0.00	0.00	141,000.00	0.00	0.00	0.00
PERSONNEL		559,441.93	1,519,210.90	6,686,600.00	22.72	550,096.89	1,556,515.47
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#### REVENUE AND EXPENDITURE REPORT FOR SANITARY DISTRICT OF DECATUR

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PERIOD ENDING 07/31/2025 % Fiscal Year Completed: 25.21

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ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 07/31/25 INCR (DECR)	YTD BALANCE 07/31/2025 NORM (ABNORM)	2025-26 AMENDED BUDGET	% BDGT USED	ACTIVITY FOR MONTH 07/31/24 INCR (DECR)	YTD BALANCE 07/31/2024 NORM (ABNORM)
	DEBORITION	INCK (BECK)	NOIGI (IIDNOIGI)	TENDED DODGET	0000	INCIA (BECIA)	
Expenditures SUPPLIES							
502010	POLYMER PLANT CHEMICALS VEHICLE SUPPLIES PIPE & PIPE SUPPLIES ELECTRICAL SUPPLIES CONSTRUCTION SUPPLIES TELEPHONE & RADIO SUPPLIES HAND TOOLS INSTRUMENTATION SUPPLIES PERSONAL SUPPLIES	0.00	13,330.80	80,000.00	16.66	0.00	12,949.92
502041	PLANT CHEMICALS	4,583.25	4,583.25	65,000.00	7.05	0.00	3,921.77
502050	VEHICLE SUPPLIES	444.82	1,486.06	33,750.00	4.40	184.15	1,694.01
502061	PIPE & PIPE SUPPLIES	1,069.09	1,769.77	24,000.00	7.37	1,654.18	3,281.64
502062	ELECTRICAL SUPPLIES	4,384.36	8,893.10	47,500.00	18.72	983.30	19,650.75
502063	CONSTRUCTION SUPPLIES	481.00	602.73	18,500.00	3.26	0.00	1,073.22
502064	TELEPHONE & RADIO SUPPLIES	21.98	21.98	7,950.00	0.28	194.86	1,782.30
502065	HAND TOOLS	711.98	1,490.73	28,300.00	5.27	439.37	863.25
502066	INSTRUMENTATION SUPPLIES	5,917.71	7,291.58	42,500.00	17.16	856.36	856.36
502067	INSTRUMENTATION SUPPLIES PERSONAL SUPPLIES MECHANICAL SUPPLIES BUILDING SUPPLIES SAFETY INCENTIVE PROGRAM SAFETY SUPPLIES & MATERIALS SAFETY PPE REIMBURSEMENT JANITORIAL SUPPLIES LABORATORY SUPPLIES ENGINEERING-DRAFTING SUPPLIES FUELS & LUBRICANTS GROUNDS KEEPING SUPPLIES PAINT & PAINTING SUPPLIES PAINT & PAINTING SUPPLIES ODOR CONTROL CHEMICALS OPERATING SUPPLIES DISINFECTION SUPPLIES NEUTRALIZATION SUPPLIES MACERATOR MAINTENANCE PUMP MAINTENANCE VALVE MAINTENANCE	16.50	2,704.51	31,200.00	8.67	16.68	2,165.03
502068	MECHANICAL SUPPLIES	3,637.60	6 <b>,</b> 378.97	49,000.00	13.02	1,671.39	2,741.36
502069	BUILDING SUPPLIES	0.00	76.56	10,000.00	0.77	0.00	0.00
502071	SAFETY INCENTIVE PROGRAM	0.00	0.00	9,500.00	0.00	0.00	0.00
502073	SAFETY SUPPLIES & MATERIALS	2,592.03	2,950.92	21,500.00	13.73	107.00	1,382.25
502074	SAFETY PPE REIMBURSEMENT	461.18	611.18	10,000.00	6.11	450.00	1,451.97
502080	JANITORIAL SUPPLIES	809.33	1,487.16	12,500.00	11.90	944.20	1,794.53
502100	LABORATORY SUPPLIES	5,201.28	13,913.85	87,000.00	15.99	10,066.00	16,717.84
502110	ENGINEERING-DRAFTING SUPPLIES	0.00	0.00	1,500.00	0.00	0.00	0.00
502140	FUELS & LUBRICANTS	4,326.94	8,666.34	183,300.00	4.73	8,780.13	13,281.64
502150	GROUNDS KEEPING SUPPLIES	436.20	3,256.55	15,400.00	21.15	3,425.73	3,972.43
502160	PAINT & PAINTING SUPPLIES	685.83	5,943.94	32,500.00	18.29	0.00	45.64
502170	ODOR CONTROL CHEMICALS	0.00	0.00	35,000.00	0.00	0.00	0.00
502180	OPERATING SUPPLIES	0.00	0.00	4,000.00	0.00	0.00	14.97
502190	DISINFECTION SUPPLIES	51,155.36	152,618.03	394,900.00	38.65	51,423.32	112,071.05
502195	NEUTRALIZATION SUPPLIES	6,784.45	33,614.59	200,000.00	16.81	16,994.21	48,495.83
502200	MACERATOR MAINTENANCE	0.00	0.00	24,400.00	0.00	288.14	553.14
502210	PUMP MAINTENANCE	0.00	15,999.72	125,000.00	12.80	0.00	4,939.70
502220	VALVE MAINTENANCE	0.00	0.00	40,000.00	0.00	1,162.70	1,162.70
502225	ROTARY DRUM THICKENER MAINTENANCE	3,059.10	5,548.21	18,500.00	29.99	0.00	0.00
502230	MIXER MAINTENANCE	0.00	0.00	12,500.00	0.00	0.00	0.00
502235	VFD/SOFT START MAINTENANCE	8,408.62	8,408.62	20,000.00	42.04	0.00	0.00
502240	ACTUATOR MAINTENANCE	900.91	900.91	16,000.00	5.63	0.00	75.48
502250	PLC MAINTENANCE	0.00	0.00	14,000.00	0.00	0.00	1,933.46
502260	MAG TUBE MAINTENANCE	840.00	840.00	24,500.00	3.43	0.00	0.00
502270	PLUMBING SUPPLIES	802.91	3,309.20	10,000.00	33.09	627.14	715.28
502280	CONDUIT AND WIRE SUPPLIES	274.13	854.83	25,000.00	3.42	1,609.20	1,609.20
502290	MIXER MAINTENANCE VFD/SOFT START MAINTENANCE ACTUATOR MAINTENANCE PLC MAINTENANCE MAG TUBE MAINTENANCE PLUMBING SUPPLIES CONDUIT AND WIRE SUPPLIES HARDWARE	779.04	1,142.11	7,000.00	16.32	693.03	804.67
502810	PUMP STATION MAINTENANCE	4,821.45	18,870.79	92,000.00	20.51	3,253.41	13,763.80
502820	INTERCEPTOR & FORCEMAIN MAIN	0.00	0.00	50,000.00	0.00	1,394.91	3,295.97
502830	CSO FACILITY MAINTENANCE	2,272.00	3,134.00	53,000.00	5.91	0.00	0.00
502840	PRE-TREATMENT SUPPLIES	0.00	0.00	18,500.00	0.00	0.00	29.99
509010	TRANSFER HYPOCHLORITE TO GEN	0.00	0.00	386,000.00	0.00	0.00	0.00
SUPPLIES	•	115,879.05	330,700.99	2,381,200.00	13.89	107,219.41	279,091.15
UTILITIES							
503010	NATURAL GAS	2,199.27	6,843.22	95,000.00	7.20	1,465.80	3,842.65
503020	TELEPHONE SERVICE	3,723.58	8,691.74	46,400.00	18.73	2,468.77	9,245.04
503040	ELECTRICITY	140,750.43	271,852.21	1,280,000.00	21.24	85,189.19	176,140.78
503050	WATER	3,039.66	5,746.70	38,500.00	14.93	2,158.82	4,784.51
UTILITIES	WAIER	149,712.94	293,133.87	1,459,900.00	20.08	91,282.58	194,012.98
		•	•			·	
OUTSIDE SERVICES							
503060	GROUNDSKEEPING SERVICES	0.00	10,250.00	12,500.00	82.00	0.00	418.24
503070	OUTSIDE LABORATORY SERVICES	1,792.40	4,489.50	29,000.00	15.48	0.00	2,852.20
503072	SAFETY EQUIPMENT MAINTENANCE SERVICE	416.68	3,647.41	18,900.00	19.30	1,952.24	7,956.54

#### REVENUE AND EXPENDITURE REPORT FOR SANITARY DISTRICT OF DECATUR

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PERIOD ENDING 07/31/2025 % Fiscal Year Completed: 25.21

DD: Canicaly Di	DCIIC	% Fiscal Year	Completed: 25.2	1			
ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 07/31/25 INCR (DECR)	YTD BALANCE 07/31/2025 NORM (ABNORM)	2025-26 AMENDED BUDGET	% BDGT USED	ACTIVITY FOR MONTH 07/31/24 INCR (DECR)	YTD BALANCE 07/31/2024 NORM (ABNORM)
Expenditures							
503080	REFUSE & GRIT	9,422.86	17,765.26	85,000.00	20.90	4,028.24	13,243.86
503091	ELECTRICAL MAINTENANCE SERVICE	0.00	147.90	27,500.00	0.54	0.00	0.00
503092	INSTRUMENTATION MAINTENANCE SERVICE	0.00	0.00	12,000.00	0.00	0.00	0.00
503093	MECHANICAL MAINTENANCE SERVICE	4,132.09	24,338.13	113,900.00	21.37	6,324.96	20,491.18
503094	TELEPHONE & RADIO MAINTENANCE SERVICE	0.00	0.00	2,000.00	0.00	0.00	0.00
503095	VEHICLE - OUTSIDE SERVICES	5 <b>,</b> 988.93	9,224.55	72,200.00	12.78	977.15	6,462.59
503096	JANITORIAL SERVICES	0.00	19.98	5,000.00	0.40	2,194.04	7,172.57
503097	DEDATE CONTENDAMION TAR CERUICE	0 00	262.40	2,400.00	10.93	0.00	257.07
503111	IAND ADDITION - CONTRACT	0.00	0.00	1,540,000.00	0.00	0.00	0.00
503113	LAND APPLICATION - CONTRACT LAND APPLICATION - EQUIP MAINT RENTAL EQUIPMENT	3 104 44		17,500.00	79.28	0.00	0.00
503120	DENUM T EQUIDMENT	1 445 65	13,874.02 4,336.95	42,500.00	10.20	2,361.25	5,113.89
503130	RENTAL EQUIPMENT	1,445.65	0.00	95,000.00	0.00	0.00	0.00
	PUMP REPAIR SERVICES	(7,796.15)					
503140	MOTOR REPAIR SERVICES	0.00	0.00	37,500.00	0.00	26,308.96	26,308.96
503142	DATA PROCESSING MAINTENANCE	4,045.02	45,952.32	152,100.00	30.21	53,074.75	92,241.20
503143	DATA PROCESSING SOFTWARE	2,355.00	2,355.00	12,000.00	19.63	0.00	500.00
503144	DATA PROCESSING PROGRAMING	829.00	829.00	20,000.00	4.15	414.50	829.00
503150	HVAC SERVICES	0.00	0.00	60,500.00	0.00	3,065.00	3,065.00
503160	BLOWER MAINTENANCE SERVICE	0.00	32,064.00	35,000.00	91.61	0.00	4,171.83
503180	RENTAL EQUIPMENT PUMP REPAIR SERVICES MOTOR REPAIR SERVICES DATA PROCESSING MAINTENANCE DATA PROCESSING SOFTWARE DATA PROCESSING PROGRAMING HVAC SERVICES BLOWER MAINTENANCE SERVICE OFFICE EQUIPMENT MAINTENANCE PROFESSIONAL & CONSULTANTS BESEARCH	0.00	0.00	1,500.00	0.00	0.00	0.00
503280	PROFESSIONAL & CONSULTANTS	3,716.48	58,609.17	5,260,000.00	1.11	82,723.83	97,502.91
503380	RESEARCH	0.00	0.00	60,000.00	0.00	0.00	1,048.95
OUTSIDE SERVICES		29,542.40	228,165.59	7,714,000.00	2.96	183,424.92	289,635.99
ADMINISTRATIVE EX	PENSES						
504010	POSTAGE	411.95	438.04	3,500.00	12.52	19.99	437.25
504030	OFFICE SUPPLIES	118.95	294.83	7,400.00	3.98	292.60	711.29
504060	PRINTING AND REPRODUCTION	151.82	524.40	14,200.00	3.69	623.16	1,103.51
504070	ADVERTISING	133.52	1,011.54	18,050.00	5.60	116.17	798.67
504074	SAFETY TRAINING MATERIALS	0.00	0.00	3,000.00	0.00	0.00	0.00
504091	TRANSPORTATION	0.00	125.31	17,750.00	0.71	429.80	984.45
504092	TRANSPORTATION LODGING MFALS	1,506.62	6,484.63	38,000.00	17.06	1,015.67	1,600.10
504093			1,497.27	29,600.00	5.06	717.69	1,799.33
504101	TRAINING - EDUCATION-TUITION	0.00	0.00	5,100.00	0.00	0.00	0.00
504102	TRAINING - EDUCATION-REGIST	3,655.00	7,997.00	118,250.00	6.76	1,685.00	3,392.84
504103	TRAINING - EDUCATION-MATERIAL	0.00	0.00	800.00	0.00	0.00	0.00
504110	MEMBERSHIP FEES	625.00	7,325.46	35,650.00	20.55	585.00	3,317.99
504120	BOOKS-PERIODICALS-SUBSCRIPT	0.00	5,234.20	8,000.00	65.43	0.00	4,984.96
504130	INSURANCE	42,892.00	99,198.33	190,000.00	52.21	40,092.00	49,069.00
504140	JUDGEMENTS - CLAIMS - FINES	0.00	0.00	5,000.00	0.00	0.00	0.00
504160	APPRAISERS FEES	0.00	0.00	39,000.00	0.00	0.00	0.00
504170	EASEMENT COSTS	3,327.64	4,665.04	25,200.00	18.51	3,230.72	4,529.16
504190	ANNEXATION COSTS	0.00	0.00	1,000.00	0.00	144.00	144.00
504200	LEGAL	2,540.00	4,452.50	74,500.00	5.98	4,785.50	4,785.50
504210	AUDIT	0.00	0.00	29,000.00	0.00	950.00	950.00
504220	BANK CHARGES	113.00	379.01	1,400.00	27.07	113.48	339.96
504221	EPA FEES & ASSESSMENTS	72,500.00	72,500.00	72,500.00	100.00	72,500.00	72,500.00
504231	USER CHARGE BILLING	29,940.06	60,800.76	380,000.00	16.00	28,917.99	59,859.39
504232	USER CHARGE REFUND	0.00	0.00	250.00	0.00	0.00	0.00
504233	TRAINING - EDUCATION-TUITION TRAINING - EDUCATION-REGIST TRAINING - EDUCATION-MATERIAL MEMBERSHIP FEES BOOKS-PERIODICALS-SUBSCRIPT INSURANCE JUDGEMENTS - CLAIMS - FINES APPRAISERS FEES EASEMENT COSTS ANNEXATION COSTS LEGAL AUDIT BANK CHARGES EPA FEES & ASSESSMENTS USER CHARGE BILLING USER CHARGE COLLECTION	0.00	0.00	250.00	0.00	0.00	0.00
504260	BARGAINING AGREEMENT	0.00	0.00	25,000.00	0.00	0.00	0.00
504270	CONTINGENCIES	149.04	349.04	268,000.00	0.13	17,294.62	18,006.01
ADMINISTRATIVE EX	PENSES	158,422.02	273,277.36	1,410,400.00	19.38	173,513.39	229,313.41
GENERAL CAPITAL							
505020	BUILDINGS	623,695.52	623,695.52	11,200,000.00	5.57	158,147.75	164,323.75
505040	AUXILIARY EQUIPMENT	0.00	0.00	12,500.00	0.00	0.00	0.00

#### REVENUE AND EXPENDITURE REPORT FOR SANITARY DISTRICT OF DECATUR

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TOTAL EXPENDITURES

PERIOD ENDING 07/31/2025 % Fiscal Year Completed: 25.21

DD: Danieary	DISCIIC	% Fiscal Year	Completed: 25.2	<u> </u>			
ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 07/31/25 INCR (DECR)	YTD BALANCE 07/31/2025 NORM (ABNORM)	2025-26 AMENDED BUDGET	% BDGT USED	ACTIVITY FOR MONTH 07/31/24 INCR (DECR)	YTD BALANCE 07/31/2024 NORM (ABNORM)
Expenditures							
505050	MOTOR VEHICLE	0.00	129,810.00	130,000.00	99.85	0.00	0.00
505060	MACHINE - IMPLEMENTS	0.00	10,380.98	12,500.00	83.05	0.00	0.00
505080	FURNITURE & FIXTURES	0.00	0.00	3,900.00	0.00	0.00	0.00
505120	SAFETY EQUIPMENT	0.00	0.00	0.00	0.00	0.00	1,103.90
605020	BUILDINGS	1,366,722.75	2,254,082.25	5,600,000.00	40.25	0.00	0.00
GENERAL CAPITA		1,990,418.27	3,017,968.75	16,958,900.00	17.80	158,147.75	165,427.65
		, ,				,	,
DEBT SERVICE							
506000	BONDS REDEEMED	0.00	0.00	410,000.00	0.00	0.00	0.00
506010	INTEREST EXPENSE	0.00	0.00	349,000.00	0.00	0.00	0.00
512023	WYCKLES FM	21,019.14	21,019.14	42,100.00	49.93	21,019.14	21,019.14
512024	OREANA	0.00	0.00	252,900.00	0.00	0.00	0.00
512025	WYCKLES PH 2	0.00	0.00	40,700.00	0.00	0.00	0.00
512026	ARGENTA	0.00	165,197.69	330,500.00	49.98	0.00	165,197.69
512027	TRESTLE REP	0.00	0.00	134,700.00	0.00	0.00	0.00
512028	STEVENS CR INT	0.00	45,151.58	90,400.00	49.95	0.00	45,151.58
512030	PRIMARY DIGEST	0.00	225,360.01	450,800.00	49.99	0.00	225,360.01
512051	E SIDE SEP REHAB	0.00	0.00	136,200.00	0.00	0.00	0.00
512052	SLUDGE THICK	0.00	153,049.88	306,200.00	49.98	0.00	153,049.88
512053	ODOR CONT P2	113,010.56	113,010.56	226,100.00	49.98	0.00	0.00
512054	2017 SE36 REHAB	0.00	35,964.39	72,000.00	49.95	0.00	35,964.39
512055	WEST HEADWORKS	0.00	0.00	521,300.00	0.00	0.00	0.00
512056	SOUTH SHORES INTERCEPTOR REHAB	0.00	0.00	494,800.00	0.00	0.00	0.00
DEBT SERVICE		134,029.70	758,753.25	3,857,700.00	19.67	21,019.14	645,742.69
CAPITAL PROJEC		0.00	0.00	160 000 00	0.00	0.00	667 565 40
600010	MISCELLANEOUS REPAIRS	0.00	0.00	160,000.00	0.00	0.00	667,565.40
601016	MISCELLANEOUS PROJECTS	124,526.83	161,744.48	735,000.00	22.01	4,618.28	67 <b>,</b> 032.50
601026	VEHICLES	0.00	42,071.70	306,000.00	13.75	0.00	0.00
601111	MISCELLANEOUS CAPITAL	0.00	13,834.50	11,475,000.00	0.12	0.00	0.00
601124	CLARIFIER REPLACEMENT	250,933.05	1,716,023.27	4,600,000.00	37.30	0.00	0.00
601127	VALVE REPLACEMENT	0.00	0.00	50,000.00	0.00	0.00	0.00
601128	MCC REPLACEMENT	0.00	0.00	125,000.00	0.00	0.00	0.00
601132	EQUIPMENT REPLACEMENT	0.00	0.00	4,035,000.00	0.00	0.00	0.00
601201	MISCELLANEOUS	0.00	0.00	249,000.00	0.00	0.00	0.00
601311	FACILITY RENEWAL	0.00	0.00	1,096,000.00	0.00	0.00	0.00
601312	CLARIFIER RENEWAL	0.00	0.00	0.00	0.00	22,119.00	22,119.00
601313	WATER TOWER RENEWAL	0.00	0.00	0.00	0.00	0.00	3,500.00
601314	EQUIPMENT RENEWAL	21,002.56	21,002.56	287,000.00	7.32	0.00	0.00
601315	COLLECTION SYSTEM RENEWAL	1,600.00	1,600.00	2,145,000.00	0.07	0.00	4,404.95
614215	E SIDE REHAB	0.00	0.00	4,050,000.00	0.00	0.00	0.00
CAPITAL PROJEC	TS	398,062.44	1,956,276.51	29,313,000.00	6.67	26,737.28	764,621.85
DIND DITING *	OVERTINATON						
FUND BALANCE C 599999	ONTRIBUTION FUND BALANCE CONTRIBUTION	0.00	0.00	130,300.00	0.00	0.00	0.00
FUND BALANCE C		0.00	0.00	130,300.00	0.00	0.00	0.00
FOND DALLANCE C	ONTITUDITON	0.00	0.00	130,300.00	0.00	0.00	0.00

8,377,487.22

3,535,508.75

69,912,000.00

11.98

1,311,441.36

4,124,361.19

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REVENUE AND EXPENDITURE REPORT FOR SANITARY DISTRICT OF DECATUR

PERIOD ENDING 07/31/2025

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% Fiscal Year Completed: 25.21

ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 07/31/25 INCR (DECR)	YTD BALANCE 07/31/2025 NORM (ABNORM)	2025-26 AMENDED BUDGET	% BDGT USED	ACTIVITY FOR MONTH 07/31/24 INCR (DECR)	YTD BALANCE 07/31/2024 NORM (ABNORM)
	CS - ALL FUNDS TURES - ALL FUNDS	5,037,176.01 3,535,508.75	10,264,380.64 8,377,487.22	69,912,000.00 69,912,000.00	14.68 11.98	4,843,258.45 1,311,441.36	8,989,386.64 4,124,361.19
NET OF REVENU	JES & EXPENDITURES	1,501,667.26	1,886,893.42	0.00	100.00	3,531,817.09	4,865,025.45

#### REVENUE AND EXPENDITURE REPORT FOR SANITARY DISTRICT OF DECATUR

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#### PERIOD ENDING 07/31/2025

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ACTIVE PROJECT REPORT

ACCOUNT PROJECT	PROJECT DESCRIPTION	ACTIVITY FOR MONTH 07/31/25 INCR (DECR)	YTD BALANCE 07/31/2025 NORM (ABNORM)	2025-26 AMENDED BUDGET	% BDGT USED	ENCUMBERED YEAR-TO-DATE	UNENCUMBERED BALANCE	
GENERAL CAPITAL								
505020 22ENG31	ADMINISTRATION BLDG - DESIGN	29,223.25	29,223.25	200,000.00	19.01	8,800.00	161,976.75	
505020 23ENG31	WORKFORCE CENTER CONSTRUCTION	594,472.27	594,472.27	11,000,000.00	41.38	3,956,823.80	6,448,703.93	
505040 24MNT06	WYCKLES MIXING UPGRADES	0.00	0.00	0.00	0.00	(560.00)	560.00	
505050 22MNT03	DUMP TRUCK REPLACEMENT	0.00	129,810.00	130,000.00	99.85	0.00	190.00	
505060 24GRD02	ZERO TURN MOWER	0.00	10,380.98	0.00	100.00	0.00	(10,380.98)	
505060 25GRD02	MOWER REPLACEMENT	0.00	0.00	12,500.00	0.00	0.00	12,500.00	
605020 23ENG31	WORKFORCE CENTER CONSTRUCTION	1,366,722.75	2,254,082.25	5,600,000.00	73.13	1,841,127.80	1,504,789.95	
605090 23ENG31	WORKFORCE CENTER CONSTRUCTION	0.00	0.00	0.00	0.00	77,803.00	(77,803.00)	
Net GENERAL CAP	ITAL	1,990,418.27	3,017,968.75	16,942,500.00	52.54	5,883,994.60	8,040,536.65	
OUTSIDE SERVICES								
503111 21ENG12	SOUTH SLUDGE LAGOON PH4 2021	0.00	0.00	40,000.00	0.00	0.00	40,000.00	
503280 21CMP03	NR FEASIBILITY STUDY	0.00	0.00	0.00	0.00	14,349.00	(14,349.00)	
503280 22CMP11	NR PROGRAM MANAGEMENT	0.00	3,005.00	200,000.00	50.11	97,217.82	99,777.18	
503280 22CMP15	COMPREHENSIVE WRRF UPGRADE PLAN	0.00	0.00	300,000.00	33.95	101,835.48	198,164.52	
503280 22CMP17	NR PILOT AND DEMONSTRATION TESTING	0.00	0.00	0.00	0.00	108,167.86	(108,167.86)	
503280 24CMP15	BNR PLANT UPGRADE DESIGN	0.00	39,961.25	4,350,000.00	0.92	0.00	4,310,038.75	
503280 21CMP01	NARP / WATERSHED DEVELOPMENT	0.00	0.00	80,000.00	1.95	1,563.23	78,436.77	
503280 22CMP12	NR PRETREATMENT UPDATE	0.00	0.00	0.00	0.00	13,362.10	(13,362.10)	
Net OUTSIDE SERV	VICES	0.00	42,966.25	4,970,000.00	7.64	336,495.49	4,590,538.26	
CAPITAL PROJECTS	3							
600010 24ENG51	REPAIR OF 12" PLANT SS	0.00	0.00	130,000.00	0.14	180.00	129,820.00	
601016 24MIS01	COMPUTER EQUIPMENT - 2024	712.50	712.50	0.00	100.00	0.00	(712.50)	
601016 24SAF01	SAFETY EQUIPMENT - 2024	0.00	17,144.90	20,000.00	85.37	(71.01)	2,926.11	
601016 25SAF01	SAFETY EQUIPMENT - 2025	0.00	0.00	20,000.00	29.48	5,896.94	14,103.06	
601016 22ENG60	UST REMOVAL AND REPLACEMENT - FINLEY (	0.00	0.00	65,000.00	0.00	0.00	65,000.00	
601016 23LAB01	LAB EQUIPMENT REPLACEMENT 2023	0.00	0.00	0.00	0.00	(28.00)	28.00	
601016 25LAB01	MUFFLE FURNACE	0.00	0.00	17,000.00	0.00	0.00	17,000.00	
601016 25LAB02	ANALYTICAL BALANCE	0.00	0.00	10,000.00	0.00	0.00	10,000.00	
601026 23MNT01	VEHICLE REPLACEMENT - 2023	0.00	0.00	112,000.00	96.72	108,321.00	3,679.00	
601026 24MNT01	VEHICLE REPLACEMENT - 2024	0.00	0.00	35,000.00	0.00	0.00	35,000.00	
601026 24MNT50	INSURANCE REPLACEMENT OF GATOR	0.00	12,651.00	0.00	100.00	0.00	(12,651.00)	
601026 25MNT01	VEHICLE REPLACEMENT - 2025	0.00	29,420.70	159,000.00	86.37	107,909.00	21,670.30	
601016 24MNT03	HYDRAULIC DEWATERING PUMP	59,679.00	59,679.00	80,000.00	74.60	0.00	20,321.00	
601016 22COL12	SWITCH GEAR REPLACEMENT - DAMON	58,224.38	60,620.15	200,000.00	99.95	139,281.00	98.85	
601016 24COL10 601016 24COL11	VACTOR ONLINE PUMP OFF OPTION PUSH CAMERA FOR INTERCEPTOR INSPECTION	0.00	17,500.00	17,500.00 100,000.00	100.00	0.00	0.00	
601016 24COLII 601016 25PRE01	AUTOMATIC SAMPLERS - 2025	0.00	0.00	43,000.00	0.00	0.00	100,000.00 43,000.00	
601016 23FRE01	INSTRUMENTATION TEST & CALIBRATION BEI	0.00	0.00	75,000.00	0.00	0.00	75,000.00	
601016 24INC10	RAS MAGNETIC FLOW METER	0.00	0.00	5,000.00	86.00	4,300.00	700.00	
601016 24INC40	LINCOLN PARK WIRELESS I/O UPGRADE	0.00	0.00	12,500.00	0.00	0.00	12,500.00	
601016 25MIS01	COMPUTER EQUIPMENT - 2025	5,910.95	6,087.93	30,000.00	25.40	1,532.45	22,379.62	
601201 21ANX01	HARRISTOWN - NIANTIC EXTENSION	0.00	0.00	249,000.00	0.00	0.00	249,000.00	
601111 25ENG23	210 DECK REPLACEMENT - DESIGN	0.00	0.00	50,000.00	0.00	0.00	50,000.00	
601111 25ENG90	SOLAR ARRAYS	0.00	13,834.50	11,100,000.00	0.12	0.00	11,086,165.50	
601124 24ENG45	PRIMARY CLARIFER #4 & 6 MECHANISM	113,250.00	1,297,462.78	1,100,000.00	152.66	381,837.50	(579,300.28)	
601124 24ENG46	RELIEF WELL REPLACEMENT	137,683.05	418,560.49	550,000.00	81.39	29,092.61	102,346.90	
601124 25ENG55	REPLACEMENT OF SOUTH FINAL CLARIFIERS	0.00	0.00	2,950,000.00	0.00	0.00	2,950,000.00	
601132 21ENG19	GATE REPLACEMENT - 2021	0.00	0.00	3,800,000.00	0.00	0.00	3,800,000.00	
601132 23ENG19	FINAL CLARIFIER CHANNEL GATE REPLACEM	0.00	0.00	85,000.00	0.00	0.00	85,000.00	
601132 24ENG07	DIGESTER #1 LID REPLACEMENT	0.00	0.00	0.00	0.00	49,617.23	(49,617.23)	
601132 25ENG22	NEUROS BLOWER INSTALLATION	0.00	0.00	150,000.00	0.00	0.00	150,000.00	
601111 23MNT30	MANLIFT REPLACEMENT	0.00	0.00	225,000.00	0.00	0.00	225,000.00	

REVENUE AND EXPENDITURE REPORT FOR SANITARY DISTRICT OF DECATUR

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#### PERIOD ENDING 07/31/2025

#### ACTIVE PROJECT REPORT

ACCOUNT PROJECT	PROJECT DESCRIPTION	ACTIVITY FOR MONTH 07/31/25 INCR (DECR)	YTD BALANCE 07/31/2025 NORM (ABNORM)	2025-26 AMENDED BUDGET	% BDGT USED	ENCUMBERED YEAR-TO-DATE	UNENCUMBERED BALANCE
ACCOUNT TROUBET	DESCRIFTION	INCK (DECK)	NORT (ADNORT)	AMENDED BODGET	03ED	TEAN TO DATE	
601127 25MNT12	PLANT VALVE REPLACEMENT	0.00	0.00	30,000.00	0.00	0.00	30,000.00
601127 21COL03	LIFT STATION VALVE REPLACEMENT	0.00	0.00	20,000.00	0.00	0.00	20,000.00
601128 21I&C01	MCC REPLACEMENT - BLDG #210	0.00	0.00	0.00	0.00	(38.24)	38.24
601128 25I&C11	MCC REPLACEMENT - LINCOLN PARK CSO	0.00	0.00	125,000.00	0.00	0.00	125,000.00
601311 23ENG20	DIVERSION STRUCTURE RENEWAL - FC SOUTI	0.00	0.00	180,000.00	0.00	0.00	180,000.00
601311 25ENG08	ROOF RESTORATION - 2025	0.00	0.00	250,000.00	0.00	0.00	250,000.00
601311 25ENG09 601311 25ENG20	ROADS WORK - 2025 THICKENED SLUDGE LINE REALIGNMENT	0.00	0.00	200,000.00 80,000.00	0.00	0.00	200,000.00 80,000.00
601311 25ENG20 601311 25ENG21	DIGESTER #2 LID SUMP RENEWAL	0.00	0.00	50,000.00	0.00	0.00	50,000.00
601311 23ENG21	CLARIFIER COATINGS	0.00	0.00	0.00	0.00	(4,411.76)	4,411.76
601315 22ENG45	FM RENEWAL - LOST BRIDGE LS	0.00	0.00	0.00	0.00	195,628.73	(195,628.73)
601315 22ENG02	EASTMORELAND LS REPLACEMENT	0.00	0.00	100,000.00	0.00	0.00	100,000.00
601315 23ENG17	SEWER TELEVISING & RATING 2023	0.00	0.00	0.00	0.00	135.20	(135.20)
601315 24ENG06	EASTSIDE INTERCEPTOR REHAB	0.00	0.00	1,750,000.00	0.00	0.00	1,750,000.00
601315 25ENG17	SEWER TELEVISING & RATING	1,600.00	1,600.00	110,000.00	1.45	0.00	108,400.00
601315 25ENG18	FORCEMAIN INSPECTION DAMON - LARKDALE	0.00	0.00	110,000.00	0.00	0.00	110,000.00
601315 25ENG50	LINING FARRIES INTERCEPTOR SECTION	0.00	0.00	40,000.00	0.00	0.00	40,000.00
601315 25ENG81	DAMON FM IMPROVEMENTS	0.00	0.00	20,000.00	0.00	0.00	20,000.00
601311 22MNT04	259 VALVE AND PUMP RENEWAL	0.00	0.00	11,000.00	356.36	39,200.00	(28,200.00)
601311 24MNT07	FENCE REPLACEMENT PHASE 2	0.00	0.00	0.00	0.00	5,000.00	(5,000.00)
601314 20MNT20	PLANT WATER PUMP#1 REHAB	0.00	0.00	45,000.00	0.00	0.00	45,000.00
601314 23MNT13	EFFLUENT PUMP #5 RENEWAL	0.00	0.00	50,000.00	0.00	0.00	50,000.00
601311 20MNT02	DOOR REPLACEMENT PROGRAM	0.00	0.00	100,000.00	0.00	0.00	100,000.00
601311 21MNT06	WYCKLES DECANT FACILITY RENEWAL	0.00	0.00	0.00	0.00	39.88	(39.88)
601311 22COL05	TRANSFER SWITCH AND FENCING - KMART L:	0.00	0.00	20,000.00	0.00	0.00	20,000.00
601311 25MNT21	GENERAL FACILITY RENEWAL	0.00	0.00	130,000.00	61.54	80,000.00	50,000.00
601314 22COL03 601314 23COL04	VALVE REHAB - COLLECTION PUMP RENEWAL - 2023 COLLECTION	0.00	0.00	60,000.00 29,000.00	0.00	0.00	60,000.00 29,000.00
601314 23COL04	PUMP RENEWAL - COLLECTION 2024	0.00	0.00	18,000.00	73.78	13,280.00	4,720.00
601314 24COL04	PUMP RENEWAL - COLLECTION 2025	21,002.56	21,002.56	85,000.00	95.39	60,083.07	3,914.37
601314 23C0L07	AIR RELEASE VALVE RENEWAL - 2023	0.00	0.00	15,000.00	0.00	0.00	15,000.00
601311 25COL50	WEST LAGOON REVETMENT REHAB	0.00	0.00	50,000.00	0.00	0.00	50,000.00
601311 25MNT06	WYCKLES LOADOUT RENEWAL	0.00	0.00	25,000.00	0.00	0.00	25,000.00
614215 24ENG06	EASTSIDE INTERCEPTOR REHAB	0.00	0.00	106,663.00	100.00	106,662.50	0.50
614215 24ENG06	EASTSIDE INTERCEPTOR REHAB	0.00	0.00	3,943,337.00	0.00	0.00	3,943,337.00
Net CAPITAL PROJ		398,062.44	1,956,276.51	29,143,000.00	11.25	1,323,448.10	25,863,275.39
		330,002.44	1,330,270.31	23,143,000.00	11.25	1,323,440.10	23,003,273.33
DEBT SERVICE							
506000 23ENG31	WORKFORCE CENTER CONSTRUCTION	0.00	0.00	410,000.00	0.00	0.00	410,000.00
506010 23ENG31	WORKFORCE CENTER CONSTRUCTION	0.00	0.00	349,000.00	0.00	0.00	349,000.00
Net DEBT SERVICE		0.00	0.00	759,000.00	0.00	0.00	759,000.00
NON OPERATING RE							
412181 24ENG06	EASTSIDE INTERCEPTOR REHAB	0.00	0.00	4,075,000.00	0.00	0.00	4,075,000.00
Net NON OPERATIN	IG REVENUE	0.00	0.00	4,075,000.00	0.00	0.00	4,075,000.00
TOTAL REVENUES -	· ALL FUNDS	0.00	0.00	4,075,000.00	0.00	0.00	4,075,000.00
TOTAL EXPENDITUR	RES - ALL FUNDS	2,388,480.71	5,017,211.51	51,814,500.00	24.24	7,543,938.19	39,253,350.30
NET OF REVENUES	& EXPENDITURES	(2,388,480.71)	(5,017,211.51)	(47,739,500.00)	26.31	(7,543,938.19)	(35,178,350.30)

#### SCHEDULE OF WPCRF LOANS 7/31/2025

#### LOAN BALANCE

LOAN DATE	PROJECT	INTEREST RATE	ORIGINAL	OUTSTANDING PRINCIPAL	ANNUAL PAYMENTS
Jun-11	Wyckles PH 1	0.000	818,637	210,191	42,038
Jul-11	Wyckles PH II	0.000	793,557	223,824	40,695
Mar-12	Oreana	0.000	4,882,563	1,517,324	252,887
Dec-12	Stevens Creek	1.250	1,760,912	562,074	103,568
May-13	Argenta	1.250	5,870,416	2,207,877	308,874
Oct-13	Trestle	1.250	2,765,463	960,779	134,602
Dec-15	Digester Mixing	1.930	6,870,742	4,265,313	450,720
Mar-16	Sewer Rehab (Eastside Separation)	2.210	2,146,713	1,269,191	136,105
Jun-16	Sludge Thickening	1.995	5,130,373	2,886,819	306,100
Aug-16	Odor Control Ph 2	2.210	3,558,139	2,107,660	226,021
Jun-19	2017 SE36 Rehab	1.760	1,184,097	832,559	71,929
Oct-19	West Headworks	1.760	8,755,000	6,644,611	371,980
Nov-21	S Shores Sewer Lining	1.350	8,600,891	7,492,243	377,881
	TOTAL		53,137,504	31,180,464	2,823,401

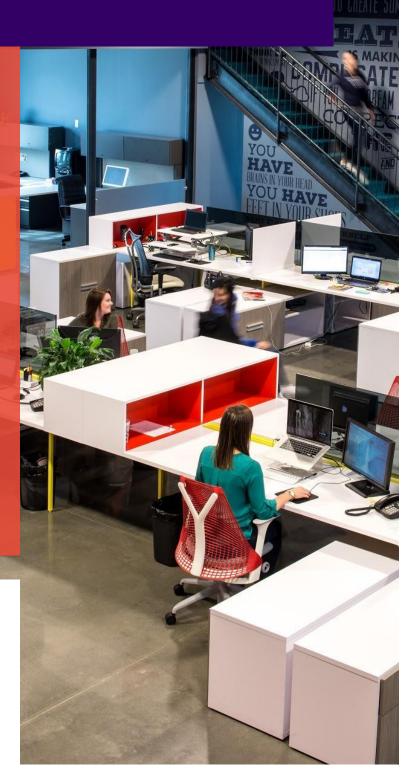
### Awareness Survey 2025 Report

Sanitary District of Decatur

Reporting Period: June/July 2025

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## Summary

- Awareness Survey 2025- Survey 1
  - Email Engagement Stats
  - Survey Results
  - Survey Insights & Trends
  - Summary
- Awareness Survey 2025- Survey 2
  - Boosted Post Stats
  - Survey Results
  - Survey Insights & Trends
  - Summary
- Overall Learning & Recommendations

## Awareness Survey 1

#### **Awareness Survey 1**

Period: July, 2025

#### **Email Engagement Stats**

- The first Awareness Survey 2025 was launched via email on June 9th to 265 recipients. Of these, 104 opened the email, 20 clicked on the survey link, and 16 completed the survey.
- A reminder email was sent on June 18th to the same 265 recipients, resulting in 109 opens, 17 link clicks, and 13 survey completions.
- A final reminder was sent on June 25th to 261 recipients (following 3 unsubscribes after the first reminder and 1 email ID removed due to repeated hard bounces).
   This final round recorded 129 opens, 19 link clicks, and 12 survey completions.



Hello,

Back in 2022, you shared your thoughts with us through our awareness survey. Since then, the Sanitary District of Decatur has been working diligently to strengthen our brand and improve how we connect with the communities we serve—including Decatur, Forsyth, Mt. Zion, Argenta, Oreana, and the broader Macon County region.

Now, we're reaching out again to ask for your input in a brief follow-up survey. Your feedback will help us understand how our efforts have resonated with you and guide our future direction.

Take the 5–10 minute survey

Your voice matters, and we truly appreciate your time and insights.

Thank you for being part of this journey!

Warm regards, Kent Newton, Executive Director Sanitary District of Decatur



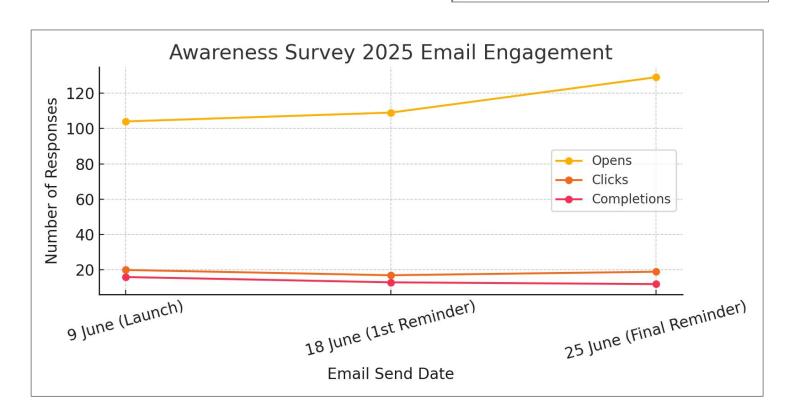






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#### **Awareness Survey 1**

Period: July, 2025

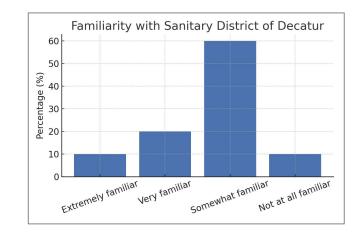
### Survey Results Insights & Trends

- **Total Reach**: 265 residents were invited to participate.
- Responses Received: 41 completed surveys.
- **Demographics**: All respondents are from Macon County
- Completion Rate: 15.5%.
- **Benchmark Comparison**: Average completion rate for email/web-based community surveys: ~20–30% (Source: SurveyMonkey, Qualtrics benchmarks). The Awareness Survey had a 15.5% completion rate which is slightly below typical benchmarks but still a good rate for a public utility awareness survey, where engagement is often lower than customer satisfaction or internal employee surveys. Also, there were no incentives this time to encourage people to fill the surveys.

#### **Survey Insights & Trends**

#### **Awareness Levels**

- Overall Familiarity with SDD (Q3):
  - Extremely familiar: 10%
  - Very familiar: 20%
  - o Somewhat familiar: 60%
  - Not at all familiar: 10%



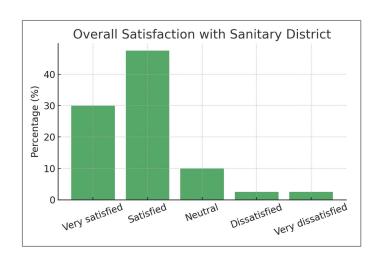
- Program/Services of SDD Awareness (Q4):
  - Highest familiarity: Wastewater treatment (65% familiar or very familiar)
  - Lowest familiarity: Educational tours (50% not at all familiar)
  - o Overhead sewer program & biosolids use also had significant knowledge gaps.

#### **Awareness Survey 1**

Period: July, 2025

#### **Perceptions & Satisfaction**

- Overall Satisfaction (Q5):
  - Satisfied or Very Satisfied: ~77.5%
  - Neutral: 10%
  - Dissatisfied: 5%
- Weighted average: 4.08/5 (positive sentiment overall).



- Value & Impact (Q6):
  - o 95%+ agree or strongly agree that the District:
    - Provides value to community.
    - Positively impacts health and safety.
    - Contributes to business growth.
  - o 85% agree on need for enhanced resident education.

#### **Communication Channels**

- Awareness Sources (Q7):
  - o Top sources: Word of mouth (39%), social media (31%), media outlets (34%).
  - o 10% reported no exposure to communications—a key outreach gap.
- Words Associated with District (Q8):
  - Most common: Important (55%), Health & Safety (82%), Clean Water (87%).
  - Negative associations: Odor (34%), Overflow/Backup (10%).

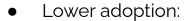
#### dec

Period: July, 2025

#### Awareness Survey 1

#### **Pollution Prevention Behavior**

- High participation in positive behaviors (Q10):
  - o 97.5% avoid flushing feminine products.
  - 95% avoid pouring fats/oils down drains.
  - 95% avoid flushing medications.



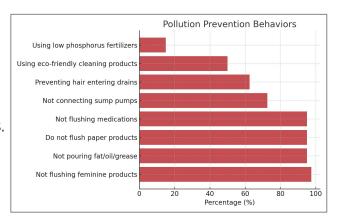
o Only 15% use low phosphorus fertilizers.



- Top content desired on website (Q11):
  - Educational info on health/safety (85%)
  - Meetings (18%)
  - Events/Tours (49%)
  - Construction activity (48%)

#### **Improvement Suggestions (Q12)**

- Majority positive ("great job," "no complaints").
- Key improvement themes:
  - Address odor issues in some areas.(e.g., MLK & E Main St)
  - Expand sewer service coverage (vs. septic).
  - o Provide reimbursement info for backwater valves.
  - Offer septic pumping services for taxpaying non-sewer users.





#### **Awareness Survey 1**

Period: July, 2025

#### **Key Insights\_Survey 1**

- Awareness is moderate: people know SDD exists but lack program-specific knowledge.
- Satisfaction is high: most respondents value and trust SDD's role in health and safety.
- Communication could improve: 10% unaware of any outreach; social media, media outlets and word-of-mouth.
- Environmental behaviors are strong, but fertilizer education remains a gap.
- Community priorities: desire for more transparent info, odor control, and expanded services.

## Awareness Survey 2



#### **Awareness Survey 2**

Period: July, 2025

#### Awareness Survey Post Boost (07/10-07/24/25)

#### Facebook/Instagram

7,825

43,358

346

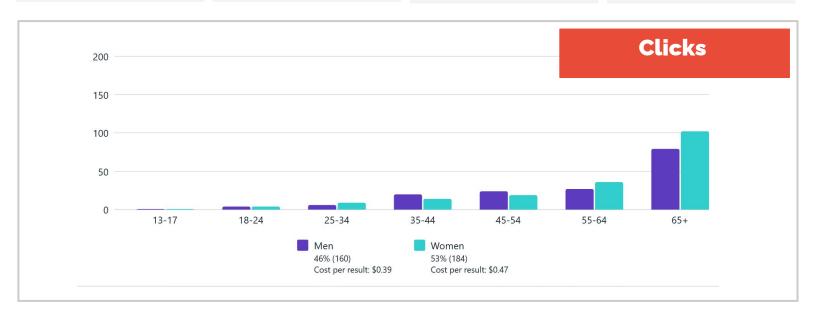
1.68%

Reach

**Impressions** 

Clicks

CTR



- The Awareness Survey campaign reached over 7,500 people on Facebook, generating strong interest and interaction.
- The ad achieved a Click-Through Rate (CTR) of ~1.7%, which is almost 2X the industry benchmark of 0.90% for Facebook ads. This suggests that survey awareness post was highly effective in capturing user attention and driving action on social media. Also, despite no incentive being offered for completing the survey, the ad still garnered significant attention, indicating strong organic interest in the topic.
- Audience insights showed that the campaign resonated most with women aged 55-65+, a demographic segment that is also typically active on Facebook. This suggests an opportunity to leverage this audience for future sustainability or community-driven initiatives.

#### Awareness Survey 2.

Period: July, 2025

### Survey Results Insights & Trends

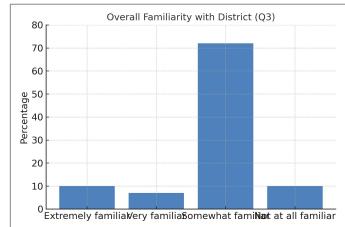
- Total Reach: 7,825 Facebook accounts were reached that saw the ad at least once
- **Responses Received**: 36 completed surveys.
- Demographics: All respondents are from Macon County
- The boosted post reached 7,800+ Facebook accounts, significantly expanding potential audience exposure beyond the email outreach. The completion rate was at ~0.50% from the social media outreach. When considering the boosted social reach, the overall conversion to responses is much lower, but this is typical due to broader and less targeted nature of social media audiences.

#### **Survey Insights & Trends**

#### Awareness Levels

- Overall Familiarity with SDD (Q3):
  - Extremely familiar: 10%
  - Very familiar: 7%
  - Somewhat familiar: 72%
  - Not at all familiar: 10%





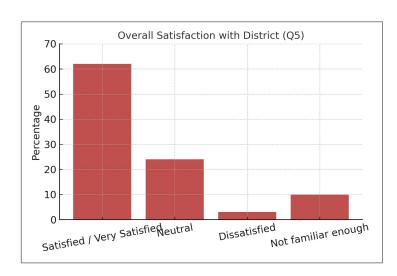
- Program/Services of SDD Awareness (Q4):
  - Highest familiarity: Wastewater treatment (79% familiar or very familiar)
  - Lowest familiarity: Overhead sewer program (76% not at all familiar)
  - Educational tours and sewer pump operations show moderate awareness but remain underrecognized.

Period: July, 2025

#### **Awareness Survey 2**

#### **Perceptions & Satisfaction**

- Overall Satisfaction (Q5):
  - Satisfied or Very Satisfied: 62%
  - o Neutral: 24%
  - Dissatisfied: 3%
- Weighted average: ~3.8/5 (positive sentiment overall).



- Value & Impact (Q6):
  - 82%+ agree or strongly agree that the District:
    - Provides value to community.
    - Positively impacts health and safety.
  - o 62% agree or strongly agree the District supports business growth
  - o 78% agree on the need for enhanced resident education and information

#### **Communication Channels**

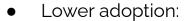
- Awareness Sources (Q7):
  - o Top sources: Word of mouth (57%), Social media (29%), Media outlets (25%)
  - o 10% reported no exposure to communications indicates outreach gaps.
- Words Associated with District (Q8):
  - Most common: Important (59%), Health & Safety (86%), Clean Water (90%)
  - Negative associations: Odor (17%), Overflow/Backup (7%)

#### Awareness Survey 2

#### Period: July, 2025

#### **Pollution Prevention Behavior**

- High participation in positive behaviors (Q10):
  - o 97% avoid pouring fats/oils down drains
  - 93% avoid flushing feminine products
  - 83% avoid flushing medications



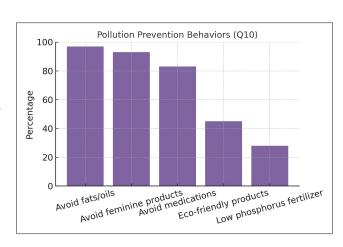
- o 28% use low phosphorus fertilizers
- 45% use eco-friendly cleaning products

#### **Information Needs**

- Top content desired on website (Q11):
  - Educational info on health/safety (83%)
  - Meetings (18%)
  - Events/Tours (49%)
  - Career opportunities (55%)

#### Improvement Suggestions (Q12)

- Key improvement themes:
  - Address odor issues in certain areas (e.g., MLK & E Main St)
  - Expand sewer service coverage (vs. septic)
  - o Provide water quality testing and proactive communication
  - o Increase community education and outreach
  - o Improve cleanliness and neighborhood waste management





#### **Awareness Survey 2**

Period: July, 2025

#### **Key Insights\_Survey 2**

- Awareness is moderate: Most know SDD but lack program-specific knowledge.
- Satisfaction is positive: Clear recognition of value and public health role.
- Communication gaps: 10% have no awareness; communications rely heavily on word-of-mouth and social media.
- Environmental Behaviors: Strong adherence to most pollution prevention behaviors; gaps around fertilizer use and environmentally friendly cleaning products.
- Community priorities: Odor control, transparent info, and broader service availability.

# Overall Learning & Recommendations



#### Survey Comparison 2022 v/s 2025 (Group 1)

- 2025 survey had a much smaller sample size (approx. 87% drop), but slightly better completion rate of 98% v/s 91% in 2022. This was probably because 2022 survey had an incentive attached to it that encouraged more people to participate. But 2025 survey roped in genuine respondents given better completion rates
- Familiarity with the Sanitary District (Q3): Slight increase in higher familiarity (Extremely/Very: 24% → 30%), and reduction in "Not at all familiar" from 17% to 10%.
- Familiarity with Programs/Services (Q4)
- Treating Wastewater- Awareness rose—Very/Extremely familiar doubled (24%  $\rightarrow$  38%).
- Overhead Sewer Program- Still low awareness, but doubled "Very/Extremely" familiarity (8% → 16%).
- Similar trends: moderate gains across other programs like Biosolids, Educational Tours.
- Overall Satisfaction (Q5)
- Improved satisfaction, fewer neutral/dissatisfied responses.
- Awareness Sources (Q7): No communications seen" dropped from 18% to 11%, indicating better outreach.
- Desired Website Content (Q11)
- Events/Tours interest declined; Construction activity interest rose

Overall 2025 responses are more positive, with fewer improvement requests and more commendations.



#### **Overall Learning**

#### **Survey Promotion**

- Email outreach achieved a ~15% completion rate and Facebook/Instagram boost expanded exposure to 7,800+ accounts, each contributing to ~50% of the survey responses.
- Word of mouth remains a strong channel: Consistently the top self-reported source of awareness in both surveys, highlighting the influence of personal networks in Decatur.

#### **Audience Details**

- Geographic concentration: Nearly all respondents were from Macon County, confirming the survey successfully targeted local residents.
- Familiarity levels: Both surveys show moderate familiarity (60–70%) residents know that SDD exists but lack detailed knowledge of programs.
- Participation patterns: Similar demographic trends inferred likely homeowners or long-term residents given interest in sewer programs, odor issues, and pollution prevention behaviors.
- Engagement with pollution prevention: Strong adoption of core behaviors (avoiding fats, oils, medications) but gaps persist around fertilizer and eco-product use.

#### **Key Takeaways for Future Surveys**

- Combine channels strategically: Email for targeted reach, social media for scale, plus physical outreach (flyers, events) to convert awareness into action.
- Clarify the call-to-action: Boost posts should emphasize *why* participation matters and *how* results will be used.
- Broaden respondent base: Explore partnerships with schools, local organizations, and events to diversify participation beyond the current resident-heavy audience.



#### **Other Recommendations**

#### 1. Enhance Education & Outreach

- Strengthen promotion of lesser-known programs (Overhead Sewer, Biosolids, Educational Tours) through social media, local media, and community events.
- Address the 10% of residents unaware of SDD communications by increasing physical visibility (flyers, signage, branded vehicles).
- Continue leveraging social media and emails

#### 2. Improve Website Content & Transparency

- Add educational resources on health, safety, and pollution prevention.
- Include meeting schedules, construction updates, and community event information.
- Highlight career and volunteer opportunities to engage the community further.

#### 3. Community Engagement

- Expand facility tours, school visits, and civic presentations at community events/festivals to build awareness and trust.
- Introduce educational campaigns focused on low-adoption behaviors (e.g., low-phosphorus fertilizer use).
- Foster partnerships with local groups to co-host events or clean-up initiatives.

#### 4. Continuous Feedback & Monitoring

- Continue annual or semi-annual awareness surveys to track progress and adjust strategies.
- Use feedback loops to share results with residents and demonstrate responsiveness to their concerns via newsletters and social media posts.

### Q2 Marketing Report

Sanitary District of Decatur

Reporting Period:
April-June 2025

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# Summary

- Q2 Recap
- Bike Trail Signs
- Organic social
  - LinkedIn
  - Facebook
  - Instagram
- Paid Campaigns
  - Compost Bin Giveaway promotion
  - Janitorial Job Posting
- Awareness Survey

### Q2 Recap

#### Awareness Survey & Report

- Email campaign to previous survey group
- Facebook campaign for new survey that reached over 7500 people
  - 77 responses survey responses
  - Wastewater treatment awareness increased by 14%
  - Surveys showed above moderate familiarity (60–70%) of SDD
  - More than 60% of respondents said they were Satisfied or Very Satisfied with SDD.

#### April-June organic social

- LinkedIn engagement rate was 3X the industry benchmark
- Facebook engagement rate was is ~5X the industry benchmark
- Instagram performed exceptionally well at 10X the industry average for engagement

#### Compost Bin Giveaway campaign

- o Resulted in 113 new newsletter sign-ups
- The ad achieved a Click-Through Rate (CTR) of ~3.9%, which is approximately 4X the industry benchmark of 0.95% for Facebook ads.

#### Janitor recruitment campaign

- Reached over 9,000 people on Facebook
- The ad achieved a Click-Through Rate (CTR) of ~11%, which is approximately 11X the industry benchmark

#### • Bike trail signs

Creative development & production

#### Q2 Newsletter

 The open rate was 51% which is 163% higher than the industry average of 19.4%

#### • Department landing pages

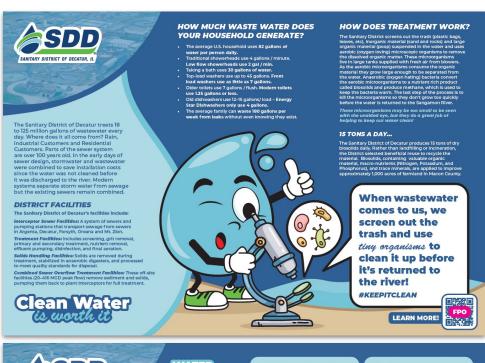
Completed updating all department bios

#### Blogs

- April safety culture
- June sewer maintenance

# Bike Trail Signs

### Bike Trail Signs



Admin Building



Replacement Sign



Sangamon River

# Organic Social



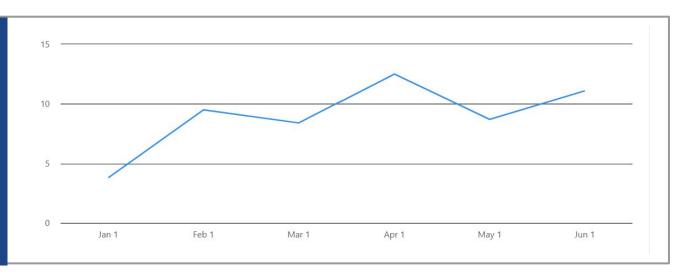
#### **Organic Social**

Period: April - June, 2025

#### **Highlights**

- LinkedIn engagement rate was 3% higher compared to previous months and 3X
  the industry benchmark. The top-performing posts for the month were the World
  Environment Day and #GetToKnowSDD.
- **Facebook** engagement rate was ~5% higher compared to previous months and also ~**5X the industry benchmark**. The Department Spotlight and World Environment day posts drove the highest engagement.
- **Instagram** achieved an engagement rate of ~10%, performing exceptionally well at **10X the industry average** of 0.47% and was higher by 5% compared to previous months. Top performing posts for the month were the Quarterly sign ups post followed by #GetToKnowSDD





LI Engagement	LI Impressions	FB Engagement	FB Impressions
<b>13.60%</b> BM: 4.07%	1,374	<b>22.43%</b> BM: 1-5%%	2,071
DIVI. 4.07/0		DIVI. 1-5/0/0	



#### **Top Social Posts**

Period: April - June, 2025

#### **Facebook**

Impressions: **360** 

Engagement:

135

ER: **41.03%** 





Impressions: 754
Engagement: 432
ER: 57.29%

#### LinkedIn

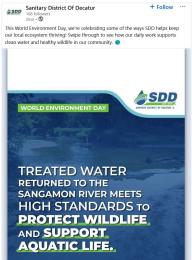
Impressions: **184** 

Engagement:

24

ER: **21.24%** 





Impressions: 53
Engagement: 19
ER: 55.88%

#### Instagram

Impressions:

12

Engagement:

2

ER: **16.67%** 





Impressions:
10
Engagement:
2
ER:
20%

### Paid Ad Stats



#### **Paid Ad Stats**

Period: **May 13-30, 2025** 

#### **Compost Bin Giveaway Post Boost**

#### Facebook/Instagram

6,074

18,487

299

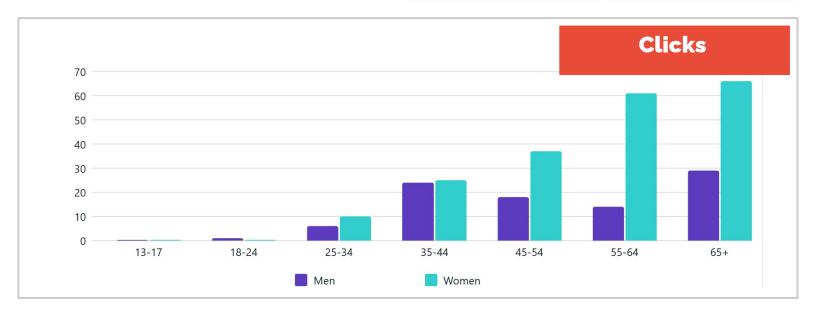
3.88%

Reach

**Impressions** 

Clicks

CTR



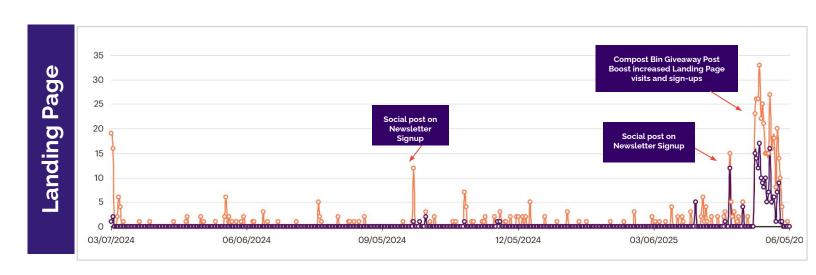
- The Compost Bin Giveaway campaign reached over 6,000 people on Facebook, generating strong interest and interaction.
- The ad achieved a Click-Through Rate (CTR) of ~3.9%, which is approximately 4X
  the industry benchmark of 0.95% for Facebook ads. This suggests that
  contest-driven posts are highly effective in capturing user attention and driving
  action on social media.
- Audience insights revealed that the campaign resonated most with women aged 45 to 65+, indicating a valuable demographic segment to target for future sustainability or community-driven initiatives.



#### **Newsletter Sign-ups**

Period: March-May, 2025





- Since the page launched in March 2024, it has received
   610 visits, with 164 users signing up for the newsletter.
- Organic and boosted social media posts have played a key role in driving traffic to the sign-up landing page.
- Boosting the Compost Bin Giveaway post on May 13, 2025, resulted in a significant uptick, adding 113 new newsletter subscribers, highlighting the effectiveness of targeted promotions in growing our audience base.



#### **Paid Ad Stats**

Period: **May 12-June 1, 2025** 

#### **Janitor Job Post Boost**

#### Facebook/Instagram

9,385

23,535

872

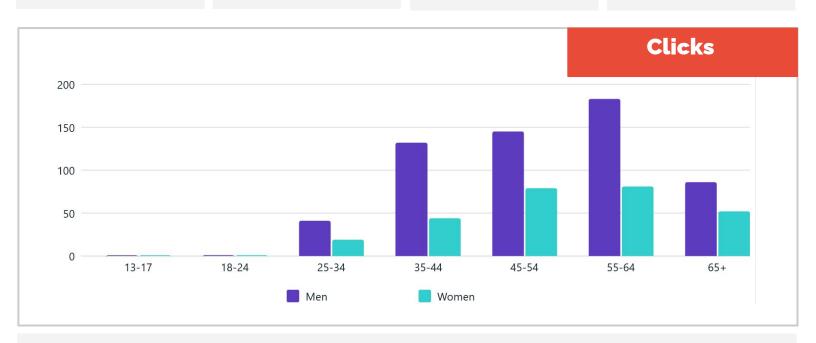
10.72%

Reach

**Impressions** 

Clicks

CTR



- The Janitor recruitment campaign reached over 9,000 people on Facebook, generating strong visibility for the open position.
- The ad achieved a Click-Through Rate (CTR) of ~11%, which is approximately 11X
  the industry benchmark of 0.95% for Facebook ads. This exceptional performance
  highlights the effectiveness of targeted job ads in driving interest and engagement
  among potential candidates.
- Audience insights revealed that the campaign resonated most with men aged 35 to 64, offering a clear direction for future recruitment efforts, especially when looking to engage this demographic for similar roles.

# Awareness Surveys



#### **Awareness Survey**

Period: July, 2025

### Survey Results Insights & Trends

- Total Reach: over 8,000 residents of Macon county and surrounding areas
- Responses Received: 77 completed surveys.

#### 2022 - 2025 Survey Results Comparison

- Familiarity with the Sanitary District (Q3): Slight increase in higher familiarity (Extremely/Very: 24% → 30%), and reduction in "Not at all familiar" from 17% to 10%.
- Familiarity with Programs/Services (Q4)
  - Treating Wastewater- Awareness rose—Very/Extremely familiar doubled (24% → 38%).
  - Overhead Sewer Program- Still low awareness, but doubled "Very/Extremely" familiarity (8% → 16%).
  - Similar trends: moderate gains across other programs like Biosolids, Educational Tours.
- Overall Satisfaction (Q5)
  - o Improved satisfaction, fewer neutral/dissatisfied responses.
- Awareness Sources (Q7): No communications seen" dropped from 18% to 11%, indicating better outreach.

Overall 2025 responses are more positive, with fewer improvement requests and more commendations.

#### **Facebook Survey Results**

- Awareness is moderate: Most know SDD but lack program-specific knowledge.
- Satisfaction is positive: Clear recognition of value and public health role.
- Communication gaps: 10% have no awareness; communications rely heavily on word-of-mouth and social media.
  - Environmental Behaviors: Strong adherence to most pollution prevention behaviors; gaps around fertilizer use and environmentally friendly cleaning products.
- Community priorities: Odor control, transparent info, and broader service availability.

## Q2 Newsletter



#### **Highlights**

- A total of 358 emails were sent with a 99.7% delivery rate
- There were 4 unsubscribes and 1 bounce
- The open rate was **163% higher** than the industry average this month, which reflect strong subject line performance, effective send timing, and audience trust.
- The majority of opens were from a combination of Males and Females from 45 and up. This demographic highlights a key engaged segment of the audience, which can inform future targeting and content decisions.
- Higher percentages of clicks occurred when there was a call to action. This reinforced the value of purposeful design and strong CTA placement in driving results.

100	196	5	10
Unique Opens	Total Opens	Unique Clicks	Total Clicks
51%	19.4 %	1.4%	2.6 %
Open Rate	Avg Open Rate	CTR	Avg CTR

#### **Click Map**



